

## **Pakistan Hajj Mission, Jeddah**

*The Pakistan Hajj Mission invites bids for the following services and goods in connection with Hajj Season 1433/2012.*

- 1. Golf Carts (8 Seater) rental/ purchase with permission to operate in Mashaair (for ferrying old/disabled) hujjaj**
- 2. Purchase of 600 Sleeping bags**
- 3. Outsourced provision of Human Resource requirement: 900 Muavineen-e-Hujjaj**
- 4. GPS tracking and mobile connectivity for 90000 hujjaj.**
- 5. Secure money transfer through debit/ATM card or e-purse**

Interested parties may kindly submit their bids for sell/rental of such Golf Carts for consideration by the Pakistan Hajj Mission, Consulate General of Pakistan, Jeddah within 15 days of publication of this announcement. *Details of all requirements may be sought by calling Mr. Muhammad Samiullah at Jeddah (02-6670980) or via email from [director@pakhajj.org](mailto:director@pakhajj.org).*

## ***Guidelines for EOIs***

### ***I. Outsourcing of Human Resource requirement of 900 Muavineen-e-Hujjaj for Hajj 2012***

1. In order to provide qualitatively superior services to the hujjaj who come from Pakistan, the Pakistan Hajj Mission (PHM), proposes to hire the services of local residents of Makkah and Madinah with a view to deploy them at appropriate locations in Makkah, Madinah & Mashaair respectively. The purpose of these “Muavineen-e-Hujjaj”, is to provide facilitation and guidance to the hujjaj when they are in the Kingdom of Saudi Arabia for the performance of Hajj. For this purpose, their deployment would be as follows:
  - i. In buildings housing hujjaj in Makkah and Madinah
  - ii. Haram Guides: to be deployed on roads and paths leading to the Harum so as to be visible to the Pakistani Hujjaj
  - iii. At the different bus stops that are set up during the Hajj,
  - iv. Specialized tasks: drivers; electricians; plumbers; AC technicians; computer operators
2. For Makkah and Madinah, the requirement of the Muavineen-e-Hujjaj is 700 and 200 respectively. The Muavineen-e-hujjaj, who are selected from Makkah, and are not interested in the performance of Hajj in that year, would also be deployed at the Mashaair in Mina at the various Makaatib, on the routes from the Makaatib to the train station at Mina, and at the train stations at Arafat and Mina and at camps at Arafat, on the hajj days. It is essential that these local muavineen have iqamas from and sufficient knowledge about Makkah and Madinah (i.e. in whichever city they are deployed) so as to facilitate the guiding of the Hujjaj in and around the cities where they are deployed.
3. Whilst in the past years, the PHM used to hire these Muavineen/local Khuddam’s on its own, for the current Hajj season, the PHM is interested in soliciting the services of such Human Resource (H.R) companies from the KSA, who have the capacity and the capability of providing such a number of human resources. Such company must have a demonstrated record of successfully providing such a H.R function to other clients, not necessarily in a similar domain.
4. Interested parties, capable of providing such a human resource for the Pakistan Hajj Mission (PHM) may kindly send their company resume along with a track record of providing such a human resource successfully for a project. The company must provide documentary proof of their capacity and capability of handling such a project. Any

information or clarification in this regard may kindly be solicited via email from [director@pakhajj.org](mailto:director@pakhajj.org).

## ***II. GPS tracking and mobile connectivity for 80000 hujjaj for Hajj 2012.***

1. Mobile connectivity is one of the most important aspects in facilitating the hujjaj during their performance of Hajj in view of the fact that it facilitates the communications between the hujjaj and their facilitators appointed by the Governments of both Pakistan and the Kingdom of Saudi Arabia.
2. One of the major aspects in communication technology is the availability of the service of GPS tracking of a cellular phone number by its service provider. In this manner, a mobile number subscriber is capable of being tracked through the mobile SIM and the set in case of any emergency.
3. During the course of Hajj, a large number of hujjaj tend to get lost and lose their way due to the new surroundings and end up looking for help and guidance to take them back to their respective allocated accommodations. In this regard, the Pakistan Hajj Mission (PHM) intends to facilitate the Pakistani Hujjaj by providing them SIM's from a reputable operator having valid licenses in the Kingdom of Saudi Arabia for the Hajj 2012. These SIM's would be required to have the capability for tracking of the hujjaj during their stay in the Kingdom, for Hajj 2012 through GPS system. This GPS tracking is required to facilitate the hujjaj who are lost and would facilitate their return to their respective accommodations in the Kingdom during their stay for the Hajj 2012.
4. The PHM would require in this regard a liaison office to be set up in the premises of the approved mobile service provider which would maintain 24/7, a liaison with the Help Desk of the PHM. The GPS tracking could be either Passive tracking, Assisted GPS (AGPS), Geo-Fencing, Tracking Map Quality, Mobile to Mobile Tracking, Wi-Fi or a combination of either of these or any other method. The ultimate aim of the PHM is to use the latest mobile technology to track the missing hujjaj and facilitate their respective return to their accommodations.
5. Interested mobile operators in the Kingdom of Saudi Arabia are requested to kindly send in their proposals to the Pakistan Hajj Mission, Jeddah in this regard. Any information or clarification in this regard may kindly be solicited via email from [director@pakhajj.org](mailto:director@pakhajj.org)

## ***III. Secure Mechanism for transfer of foreign exchange of Pakistani hujjaj***

1. Every year a number of cases of total or partial loss of money/funds are reported by hujjaj. This includes both cases in which hujjaj lose their purses while outside their places of residence (in the Harum, during travel or in the streets) as well as at their places of residence where several hujjaj are constrained to live in the same room. Cases of accidental or possibly criminal losses of big amount (often several thousand riyals) are reported
2. In order to minimize the risks to the hujjaj who are presently constrained to carry all their money in lump sum it is proposed that an e-purse/ debit card scheme is launched in Pakistan

by Commercial banks and authorized Forex dealers which are also approved by MORA to carry out business in Haji Camps (as was done last year).

3. Under this scheme which is quite similar to the old travellers' cheques of the past, hujjaj will pay the whole required funds to the Bank/ FOREX dealer office in Pakistan. The dealer instead of handing them over all their cash in one go on the spot will provide them some cash and a smart debit or ATM card of the remaining amount (also called an e-purse when combined with a mobile phone SIM or other hand-held devices). In this way, the need to carry large sums of money which is subject to risk of loss – and resultant destitution in a foreign country will be avoided.
4. Pakistani and Saudi bank / exchange companies/ financial service providers / mobile phone based e-purse providers are invited to present EOIs for such schemes; the EOI should include the full particulars of the proposers including their financial status (their national ranking, number of branches offering service in Pakistan and Makkah-Madinah/ number of ATMs where the amount could be withdrawn in Saudi Arabia / bank-remittance charges etc.)